



That's IT.



INNEO, what's that?

An understandable question from anyone who doesn't yet know us.

What do those 5 letters, hinting vaguely at innovation and novelty, stand for? Just a name? A made-up word? A trademark? A company?

All that. And much more besides.

INNEO Solutions is the leading solution provider for CAD/CAM, PDM/PLM, information technology and project management in the UK, Germany and Switzerland. INNEO has won numerous awards for excellence in innovation.

We seek to increase your innovative power and productivity and help you achieve your business goals.

On the following pages we present the five dimensions of our service and outline how they can benefit you.

See for yourself.

Gimme five!



competent ' fast ' accessible ' friendly ' good value

That's IT.



competent * fast * accessible * friendly * good value

That's IT.

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Dimensions





Competent: ...and the awards to prove it.



“TOP 100 enterprises like INNEO Solutions maintain a leading position worldwide. Innovative competency is a key qualification in today's competition to provide high-performance products and unbeatable service. Customers also profit from it”.

Neil Templeton, UK Country Manager

INNEO has repeatedly impressed its clients with its systematic, well thought-out and ultimately successful innovative solutions. A winner of regional and national awards, we are among the top 100 most innovative firms among small and medium-sized businesses in Germany.



Product Development

**Enhance quality.
Reduce cost.**

INNEO offers tailored solutions and services, enhancing your productivity and boosting your innovative power. Success often depends not only on selecting the right products but also on providing competent technical service for the relevant technology. Be it branch-specific solutions, additional applications or services, implementation or individualised training and consulting, INNEO is your partner for all-round product development solutions. We will help you achieve a quick and lasting return on your investments.

Project Management

**More project.
Less management.**

The ideal basis for successful project management is flexibility and integration. As an experienced and competent partner, we will integrate all phases of your project into a holistic management environment. No matter whether your company is small, medium-sized or large, our solutions will pool all information resources – from project-related data to digital archives. All persons involved obtain an integrated, transparent view of the project, which boosts the efficiency and economic viability of their work. Our project management solutions will provide you with more time for the essentials and greater assurance that goals will be met.

Information Technology

**Data at your fingertips.
Safe storage concepts.**

Information is the key to success in business. Only if all relevant staff have easy access to the necessary information will you be able to realise your full potential with respect to transparency, quality and productivity. Be it in the form of servers, storage, backup, IT management, networking, archiving solutions, workstations or peripherals, with its uncompromising standards of service and its “best in class” technology from leading manufacturers the IT department of INNEO Solutions’ supplies customers from all branches of the economy with the concept best suited to their needs.

Solution
Integrated
Tailor-made



Fast: From 0 to 60.

A readiness to react and rapid action are part of INNEO's professional approach. We'll find you the quickest route from A to B, ... or from A to Z.



"The benefits to Cobra UK have been enormous in such a short space of time. The service and knowledge of INNEO have been invaluable."

Matt Williamson, Technical Director, Cobra UK Automotive Products Division Limited



Efficiency by way of intelligence – smart solutions will streamline processes and make product design measurably more efficient and accessible.

Your company will be an all-round winner: Productivity and quality increase, workload and costs are reduced.

You gain from optimum integration and flexible interfacing with other systems. Our speed is your speed – for the benefit of your company.

Efficiency
Productivity



Accessible: Always on stand-by for you.

Whether you're telling us something, asking us something or just worrying, INNEO employees always have an open ear – 24/7 if need be. We're there for you, anytime, any place.



"After just two days training, finished parts were being produced from our new facility. The after sales support and technical expertise offered to me by INNEO was very responsive and extremely helpful."

Patrick Walker, Director, PW Consulting



Success often depends not only on selecting the right products but also on providing skilled technical service. Our support does not end with the installation of the technology. We also work with you to implement the solution correctly and effectively. Our experts are always ready to help ensure that your INNEO solutions perform smoothly and reliably.

We offer an all-inclusive service covering hardware, network, peripherals, software and interfacing. Any problems? We'll solve them.

Support **Hardware**
Software



Friendly: It's the way you say it ...

Friendliness and an eagerness to serve are essential qualities at INNEO. We cultivate a positive atmosphere of collaboration – with colleagues and clients alike.



"As the UK's number one floor-care brand, Vax relies on its partnership with INNEO to stretch the boundaries of the software to deliver innovative, market-leading products. Their flexible, professional and friendly approach helps make the seemingly impossible, possible."

Gavin Burnham, Senior Design Engineer, Vax Limited



Each of our business divisions has consultants and application engineers with many years of experience focused on the core technology of their respective divisions. In addition, INNEO Solutions is capable of providing advice spanning a range of technologies and can recommend which solution should be employed in each specific case.

Advanced development tools are forever being improved and extended. This calls for continuous training and coaching. Our professional approach and sophisticated methods guarantee excellent coaching in small groups, allowing scope to address specific questions and problems. More than 11,000 days of training with upwards of 5,000 participants last year speak for themselves. You are certain to find a training program to suit you – at a convenient time and location.

Consulting Training



Good value: Your balance is our business.

INNEO develops the tools for you to optimise your efficiency. By using our products you will achieve lasting economic success and also reduce costs.



"In-house training delivered by INNEO was comprehensive, good value for money and provided a solid foundation for each individual to build upon. They have also provided excellent customer support with a fast turn around response."

Adrian Bull, Product Engineer, Arvin Meritor



Strong, performance-oriented, stable partnerships allow us to maintain a comprehensive view of the sector. We are always providing up-to-date, best-in-class technology based on standards established by PTC, HP, NetApp, Microsoft ...

Many years of experience are just one of the factors underpinning the competency of INNEO Solutions. Regular certification by our partners ensures intensive training of our employees which allows them to provide up-to-date information.

INNEO solutions will help you to reach your business objectives.

Partner Certifications



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The customer's success and satisfaction are our supreme objectives. To achieve these objectives we can count on the support and experience of our 230 employees in 12 offices across the UK, Germany and Switzerland. Discerning current trends and future imperatives – and developing new, competent solutions to address them – has been the mainstay of our operations for 25 years and will remain so. Our solutions are instrumental in speeding up and optimising your product-development process. Project management and IT services increase the productivity of your enterprise while reducing operating costs.

No matter which of INNEO's solutions you choose, INNEO will provide you with the foundation for markedly more efficient work. This will boost the success of your business and raise customer satisfaction.

Intrigued? Please contact us to arrange a meeting.

Helmut Haas, CEO and President INNEO Solutions



That's what we mean when we say:

That's IT.



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